

# **NEW CONCESSION OPPORTUNITY**

**Gladstone Gardens, Barry**

**Licence for 1 year with an option for a further 2 years**



## **BIDS INVITED FROM INTERESTED PARTIES**

This form is available in Welsh / Mae'r ffurflen hon ar gael yn Gymraeg



## 1 Background

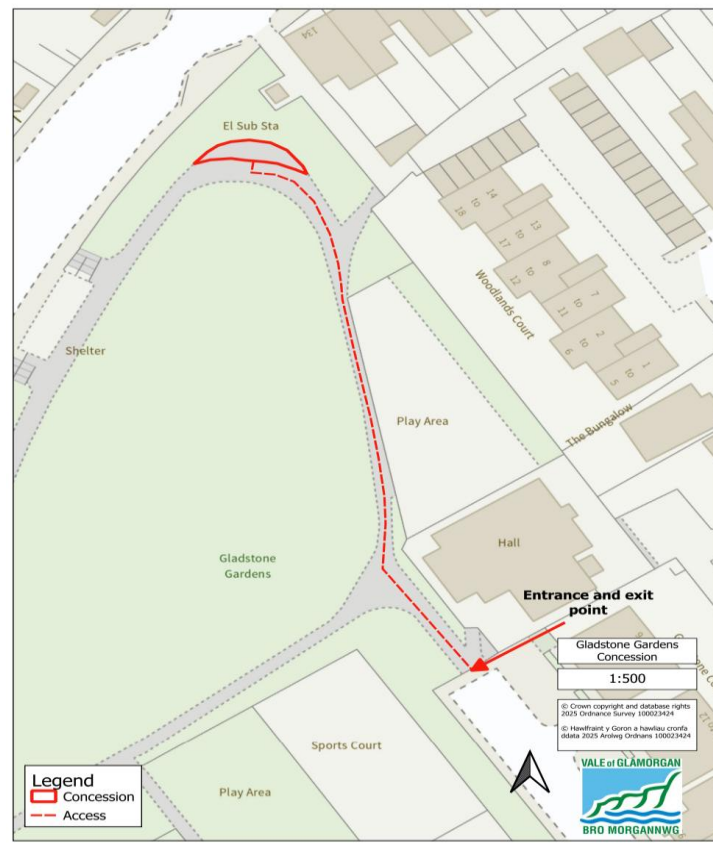
The Vale of Glamorgan is a coastal county in South Wales. A high-quality environment and natural assets that include the Glamorgan Heritage Coast make it a popular destination for tourism and leisure activities. More recently, there has been significant investment at a regional and local level attracting businesses of all sizes.

Close to Barry town centre, Gladstone Gardens has benefitted from an upgrade to its play area, tennis courts and walls around the park over recent years. It also has a large outdoor gym which is free to the public.

## 2 Licence

The Council is offering a concession at the location shown outlined red on the plan. Trading shall not be permitted under any circumstances from any location other than that indicated on the plan. However, the Council reserves the right to relocate the concession to another position.

The permitted use shall be for the selling of hot and cold drinks and food; bike hire; recreational activity centre; and/or small-scale retail that is applicable to the surrounding area.



### **3 Access**

Access to the site will only be via Beryl Road, along the route shown by the dash red line on the plan. The Licensee will adhere to the Park's driving safety restrictions

### **4 Trading Times**

In normal circumstances the Council's expectation is that trading will occur daily throughout the period of the licence and will begin no later than 10:00 and cease at the latest 30 minutes before dusk. However, the Licensee will be granted flexibility on trading hours to allow the licensee to reduce losses incurred when the area is quiet due to inclement weather.

### **5 Operating Terms**

The Licensee will be required to operate the concession on the following basis: -

- a) The Licensee shall ensure that at least one competent adult is in attendance and control of the concession at all times.
- b) The Licensee will be deemed to have inspected all facilities prior to the commencement of the Licence. The Licensee agrees to take the concession in its current state of repair and condition and to deliver it back to the Council in no worse condition at the end of the Licence period.
- c) The Licensee shall be responsible for keeping the concession location in a clean and tidy condition.
- d) The Licensee shall encourage the public to use the concession facility and shall ensure that staff attitude and standards are maintained to the highest degree.
- e) The Licensee shall ensure that users of the concession facilities do not cause or permit to be caused any nuisance or annoyance to any member of the public or to the owners of adjoining or neighbouring properties.
- f) The Licensee shall not allow or cause to be allowed any rubbish to be deposited upon the site. The Licensee is responsible for providing bins and arranging removal of the rubbish.
- g) The Licensee will ensure that they comply with the Waste Separation Requirements (Wales) Regulations 2023 that came into force on 6<sup>th</sup> April 2024.
- h) The Licensee shall ensure that the concession is operated in a responsible and law-abiding manner at all times. A scale of charges shall always be clearly displayed on the concession facilities.
- i) The Licensee must observe the driver code of conduct for a Vale Park. Gross breaches of the code of conduct by The Operator or their Agents may result in a fine against the Licensee of £50 per reported occurrence. Details of the vehicle route are shown by the dashed red line on the plan.

- j) The Licensee is responsible for ensuring their staff and their agents are instructed on safe access to site. The Council accepts no liability leading to vehicle damage.
- k) The mobile vehicle being used for transporting or trading, must have valid tax, MOT and insurance in the Licence holders name. The Licensee shall produce documentary evidence before any licence is granted.
- l) The Licensee shall ensure that the mobile vehicle / food stall achieves and maintains a National Food Hygiene Rating of 3 or above if appropriate. A copy of this to be provided with the tender application.
- m) The Licensee is not to display any advert or poster apart from the scale of charges and hygiene rating.
- n) The mobile vehicle / food stall is to be fully mobile. It must be removed at the end of each day. There is no access to any electricity, water or drainage.
- o) For accessibility of park users, a pathway (min 1.5m wide) must be left in front of the concession.
- p) The Licensee and their staff are not to cause any annoyance to the users of the site or do anything which would bring the Licensor's reputation into disrepute.
- q) The Licensee will be responsible for maintaining a pest control contract for the Premises.

## **6 User**

The proposed Licence will permit the Licensee to sell ice cream, hot food, hot drinks, refreshments and cold soft drinks; bike hire; recreational activity centre; and/or small-scale retail that is applicable to the surrounding area. However, the following restrictions apply:

- a) No tobacco products are to be sold or consumed at the Premises.
- b) No alcohol is to be sold or consumed at the Premises.
- c) The use of single use plastics is not permitted as stated in the Environmental Protection (Single-use Plastics Products) (Wales) Act 2023.
- d) Not to provide any live animals as prizes.
- e) Not to launch any Chinese sky lanterns.

## **7 Licence Period**

The proposed Licence will be for a minimum period of 1 year commencing on 1<sup>st</sup> July 2025. This can be extended for a further 2 years at the discretion of the Council and terminating on 30<sup>th</sup> June 2028.

## **8 Licence Fee**

The Licence Fee shall be the amount stated on the successful tender form (expressed as the total Licence fee amount) and shall be exclusive of all rates, taxes and other outgoings that may be levied on the concession. The Licence Fee for the first year will

be payable in advance and no Concession Licence will be granted or operator permitted to commence trading until the Licence Agreement has been completed and the Licence Fee and costs have been paid in full.

N.B. The licence fee tendered will increase by the Consumer Price Index annually.

## **9 Fees and costs**

The Licensee shall be responsible for the payment of the Vale of Glamorgan Council's surveyors' fees in the sum of £150 (one hundred and fifty pounds) exclusive of VAT, and the Council's proper Legal costs of £187.45 (one hundred and eighty seven pounds and forty-five pence) for the preparation of the Licence and the counterpart thereof.

## **10 Rates & other outgoings**

The Licensee shall be liable for all rates, taxes and other outgoings payable in connection with or arising out of the exercise and use of the grant of the Licence.

## **11 Insurance**

The Licensee shall indemnify the Vale of Glamorgan against any and all third party claims, actions, demands, costs or proceedings, including for all injuries whether fatal or not, whatsoever or howsoever arising as a result of the granting of the proposed Licence.

The Licensee shall produce documentary evidence of such policies of insurance effected with a reputable Insurance Company, as may be required by the Head of Finance (Insurance Section).

**N. B.** Insurance documents, including public liability insurance, will be required before any licence is granted. Insurance must be in the name of the Licence holder.

## **12 Parking**

There is no parking included for any vehicle other than the mobile unit.

## **13 Council Property**

Where the Licence permits the use of any Council-owned property, real or otherwise, the Licensee shall ensure that all such property is used with reasonable care and is returned to the Council in no worse condition than that subsisting at the commencement of the Licence period, fair wear excepted. Any property lost or damaged will be replaced or repaired as appropriate to the satisfaction of the Council's relevant Operational Manager.

## **14 Nuisance / Annoyance**

The Licensee shall not cause any nuisance or annoyance in exercise of terms of the Licence and will not in any circumstance allow litter to be deposited on land owned by The Vale of Glamorgan Council. For the avoidance of doubt, the Licensee will provide (in the immediate vicinity of the concession site) appropriate containers for the

depositing of litter and shall ensure that all such litter is removed and properly disposed of as often as is necessary but in any case, not less than once per week.

### **15 Revocation**

The Vale of Glamorgan Council as Licensor reserves the right in the event of any breach by the Licensee(s) of any of the covenants contained in the Licence to revoke the Licence at any time on giving twenty-four hours' notice in writing.

### **16 Personal**

The Licence shall be personal to the Licensee and shall not, in any circumstances, whether in whole or in part, be capable of assignment, transfer or other disposal save by surrender to the Licensor.

### **17 Alterations**

No alterations, amendments, adaptations or additions to the rights or privileges granted in the Licence will be permitted.

### **18 Statutory obligations**

The Licensee shall comply with all statutory and licensing requirements, regulations, by-laws, planning and any other legal requirements or consents applicable or arising as a result of the granting of the Licence.

### **19 Public Safety**

The Licensee to comply with all statutory requirements, any future public health regulations and all requirements from the Licensor.

The Licensor to have the right to instruct the Licensee to cease trading on public safety grounds and the Licensee to comply immediately. In the event of this occurring, the Licensee to be reimbursed on a pro-rata basis for the period the Licensor forbids trading.

### **20 Termination**

The Licence may be terminated by either party on giving one month's notice in writing. Should the Licensee terminate the agreement, no refund of the Licence fee will be made. Should the Council terminate the agreement, then provided that all the terms of the Licence have been fulfilled by the Licensee(s), a pro-rata refund of the Licence Fee may be made, unless it is terminated at the end of the first year.

### **21 Invalidation**

The Council reserves the right at its sole discretion to exclude from consideration or declare invalid any tender from any person, partnership or company that has not fulfilled its statutory obligations or the terms of any previous licence, lease or other contract or agreement with the Council or who are under investigation by Environmental Health.

For the avoidance of doubt, it should be noted that any tender from a previous Licensee, of a Council concession with outstanding arrears of Licence Fees, Costs or Non-Domestic Rates at the closing date for tenders will not be considered.

## **22 No warranty**

The Council does not make or give any warranty on relation to the site or its suitability or fitness for the Licensee's intended use thereof.

## **23 Additional Terms**

The Licence shall contain such other terms and conditions as the Vale of Glamorgan Council's Head of Legal Services may, at her discretion, consider necessary for the protection of the council's interests or the management of the concession.

## **24 Bid Submission Material, Deadline & Address For Submitting Bids**

Bidders will be required to submit a detailed bid comprising:

- A. Fee Bid;**
- B. Brief Business and Operating Plan (max 500 words);**
- C. Environmental Impact (max 500 words);**
- D. National Food Hygiene Rating if appropriate;**
- E. Copy of Proposed Menu if appropriate;**
- F. Copy of appropriate certificates for use e.g. risk assessment, DBS etc**

The strict deadline for submitting tender bids is **12 Noon 3 June 2025**

The bid must be submitted in an envelope with the official Tender Label adhered titled on the outside "**Gladstone Gardens, Barry Concession**". The envelope must be securely sealed and must NOT bear any distinguishing matter or mark identifying the sender/bidder. For the avoidance of doubt **no bids will be accepted which have been submitted by e-mail.**

Bids should be submitted in full and in the aforementioned manner to:

**Head of Legal Services,  
Vale of Glamorgan Council  
Civic Offices  
Holton Road  
Barry  
CF63 4RU**

## **25 Selection of preferred bidder & weighted scoring criteria**

The Preferred Bidder will be selected following the Council reviewing and assessing each bid. The Council will score and rank each of the bids on the following basis:

- a. Rental offer proposed 70% weighting)** based on the "Rental Bid" submitted by the bidder; and
- b. Statement of intent (30% weighting)** based on the quality of the proposal, the unique selling point of the proposed business, how well the business fits with

the standards and values of Gladstone Gardens and how the proposed business will contribute to the Council's Project Zero policy.

### **Misrepresentation Act**

The property is offered subject to contract and on a without prejudice basis. The Council reserves the right to refuse any offer made and is not bound to accept the highest offer or any offer for the property.

Whilst every effort is made to ensure that these particulars are correct, the Council cannot accept any liability whatsoever for any misrepresentation made either in these particulars or orally. Any interested party must satisfy themselves as to the accuracy of these details. The particulars are set out as a general guide only and do not form any part of an offer or contract.

